



# Korporate Solutions

Value **DRIVEN** Viability

[www.korporatesolutions.org](http://www.korporatesolutions.org) / [www.resiicomm.com](http://www.resiicomm.com)

Honored as “No. 1 Emerging Brand in Real Estate Advisory”



*Honoured at Asia Leadership Awards, by Leadership Federation*



1. **Appointed as Joint Secretary of Professional Realtors of Pune Welfare Association .**
2. “Korporate Solutions as No. 1 Emerging Brand in Real Estate Advisory”
3. “Founder Mr. Mayank Tiwari as “Real Estate Top Industry Professional”
4. Awarded by India’s Most Coveted Bihar Foundation for “Professional Excellence in Real Estate”.

*“MahaRERA & IIRE Certified” and Member of NAR – India, PROP, CREA India, AIREAA & ICREA*



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# Mayank Tiwari



## Joint Secretary



### CERTIFICATE OF COMPLETION

This Certificate is awarded to

**MAYANK TIWARI**

for successfully completing the  
MahaRERA Real Estate Agent Training and Examination.

This Certificate is valid for 05 (Five) years from the date of issue.



Digitally signed by  
Ravi Varma  
in order to  
authenticate the origin  
of the data and to  
ensure that it has  
not been altered since  
issued.



Digitally signed by  
Amit Damodar Chugh  
in order to  
authenticate the origin  
of the data and to  
ensure that it has  
not been altered since  
issued.

Issued on : 17/08/2023  
Enrollment No. 280001125

Director - Assessment and Evaluation  
Maharashtra State Skills University  
(MSSU)

Secretary  
Maharashtra Real Estate Regulatory Authority  
(MahaRERA)



# About Us

- ✓ The Brand “Korporate Solutions” has been honoured as “**No.1 Emerging Brand in Real Estate Advisory**” at Asia Leadership Awards, by Leadership Federation.
- ✓ An “MahaRERA” & “Indian Institute of Real Estate (IIRE)” Certified Agency with diversified experience in real estate sector.
- ✓ We are professionally associated with "**National Association of Realtors - India (NAR - India), Professional Realtors of Pune (PROPS), Confederation of Real Estate Associates India (CREA-India), All India Real Estate Agents Association (AIREAA) and International Consortium of Real Estate Associations. (ICREA)**
- ✓ With over 18 years of High Valued Transaction management work-ex, Korporate Solutions has represented diverse national & multinational interests in multiple realty service segments in the Indian Market .
- ✓ Experience in providing expertise simple realty solutions with basic business philosophy of “**Right Time @ Right Place @ Right Price**”
- ✓ Experience In handling large diversified real estate transactions in multiple realty segments of land, residential, Commercial and many more.
- ✓ Business Network in All Metro Cities in India.



# Founder's Profile

## Corporate Work-Ex with the Industry Leaders:



BUILDING TOMORROW. TODAY.



**Kumar Properties**  
Construction & Biotechnology

- ✓ Founder Mr. Mayank Tiwari, has many coveted credentials to his credit he has been honoured as **“Real Estate Top Industry Professional”** at Asia Leadership Award, by Leadership Federation.
- ✓ **Appointed as Joint Secretary of Professional Realtors of Pune Welfare Association (PROPWA).**
- ✓ Honoured by India’s most Coveted **“Bihar Foundation”** for his **“Professional Excellence in Real Estate”**
- ✓ The Brand Korporate Solutions has already been honoured at Asia Leadership Awards as **“No.1 Emerging Brand in Real Estate Advisory”**
- ✓ Mr. Mayank Tiwari has founded this firm to provide simple solutions to complex realty transactions with a basic business philosophy of **“Right Time @ Right Place @ Right Price”** he has over 18 years of work experience in the realty sector and worked with top companies like **Pride Group, Suzlon Group, Cushman & Wakefield, Colliers International and Kumar Properties.**
- ✓ He has explored multiple facets of this dynamic industry like Residential, Commercial, Industrial, Joint Ventures, Project Marketing etc & **personally handled large Size transactions of over 200 Crores and delivered the best of the best business practices.**
- ✓ A post graduate in Management from Pune University.
- ✓ A Keen learner and a devoted professional to deliver committed work.

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# Projects & Experience

- A. Commercial:** Over 2 Million Sq.Ft. of various projects in & around Pune i.e. Gateway, Icon, Pride House, Silicon Plaza, Coronet, Regent Plaza, ICC Towers, Kumar IT Park, Godrej Castleman, Adisa Icon, Nyati Emporiums & many more.
- B. Land:** Experience in handling residential, commercial & industrial land of over 1500 acres in Gujarat, Maharashtra, Karnataka & Tamil-Nadu.
- C. Residential:** Multiple Projects with many renowned developers in Pune.
- D. Business Center:** Tie-ups with Vatika, Regus, Smart Works etc.
- E. Education Institutes:** ASM Group of Institutions, MAEER's MIT Group, Global Discovery Academy, Vishwakarma Group, Ajeenya D.Y. Patil Group, Narayana Group, MITCON Group, Sri Sri Ravishankar Education Trust, Podar International,

# Clients Representation



**In over a decade of realty experience we have done various direct & indirect Clients representation in multiple segments. In Pune & Mumbai.**

- 1. IT & NON IT :** ADP, Symantec, Rotary International, IBM Daksha, Savy Tech, Fig MD, Catelon, Catenon , Credence Resource management, Syngenta india & many more.
- 2. Industrial & Warehousing:** Volvo Eicher, Talwar Group, Ceva Logistics, Crain India, Fiat India, Volks Wagon, General Motors, Alfa Laval, Forbes Marshall, MAN Infra & many more.
- 3. Education:** ASM Group of Institutions, Ajeenkya D.Y.Patil, Suryadatta Education Group, Global Discovery Academy, MAEER's MIT Group, Podar School, Sri Sri Ravishanker Schools, MITCON Group, Ryan International.
- 4. Joint Ventures:** Country Garden – China.
- 5. Service Apartments:** Enkay Condominium, Elite Suits, Manisha Service Apartments etc..
- 6. Expat Residences:** Volks Wagon, Fiat India, Kei-Fi, G.M. Schlumberger, 3M, Verrock International, Rotary International Syngenta India & Many More.
- 7. Residential:** Multiple Individual Investment sales and Corporate Group Bookings.
- 8. Business Centers:** Vatika, Regus, Smart Works etc..



# Developers Representation



**In over a decade of realty experience we have done various direct & indirect Developers representation in multiple segments. In Pune & Mumbai.**

- Godrej Properties
- Shapoorji Pallonji
- Kumar Properties
- Pride Group
- Panchshil Realty
- Kumar Urban Ltd.
- Kolte Patil
- Kunal Group
- Supreme Builders
- Sukhwani Constructions
- Pride Purple Group
- Rainbow Housing
- Kasturi Housing
- Darode Jog
- Lohia Jain
- Amar Builders
- Nancy
- Goel Ganga
- Nyati Group
- Gera Development
- Vascon
- Suma Shilp
- Bal Developers
- G.K. Developers
- Omega Developers
- Magarpatta Townships
- Ellora Group
- Rachana Lifestyle & Many More



# Bouquet of Services





# Services Offered in Multiple Segments & Sectors

## A) Residential Services.

1. Group bookings and transaction management.
2. Acquisition & Disposition for senior / middle management.
3. Corporate Residential Leasing, Guest Houses & service apartments.

## B). Commercial & IT Services

1. Landlord/Tenant Representation (IT & non IT).
2. Commercial leasing / buying.
3. Business Center Tie-Ups
4. Investment Sales & ROI Proposal.
5. Built –to-Suit Model.

## C) Land / JV Initiatives

1. Land (Residential / Industrial / Commercial / Educational / Hospital).
2. Joint Ventures Initiatives.
3. Industrial shed and warehousing transactions.

## D) Hotels, Resorts & Service Apartments

1. Investments and Corporate Tie-Ups.
2. Expansion Plans & Transaction management.

## E) Education & Health Care.

1. Leasing and Outright Sell Purchase
2. Built–to-Suit Model.
3. Acquisition & Disposition of the premises.

## F). TDR Sell - Purchase Services.

# Application & Executions of Services



1. Source, screen and secure suitable Leave & License / Purchase options.
2. Arrange inspections of selected premises and provide inspection reports from the extensive database of property listings for Licensees / Purchasers specific requirements.
3. Provide detailed recommendations and analysis on possible alternatives. Conduct negotiations on behalf of, or with the client, in order to secure a fair price and maximum exposure.
4. Prepare an Offer Letter confirming all commercial terms and conditions agreed upon.
5. Assist with all the legal documentation, and further, provide a commentary on the Leave and license / Purchase agreement, in assistance to or in conjunction with the client's solicitors.
6. Financial institutions tie-ups, loans & Project Funding. (If required)
7. In expat residential rental segment liaise with the client to assist in completion of all committed refurbishment and other works prior to commencement of the License and possession of the premises.
8. Recommend interior designers and provide general advice with regard to fit-outs (if required).
9. Liaise with either party solicitors in the stamping and registration of Leave & License Agreements and Sale Deed.
10. Our Standard Fee terms are 2% of the transaction value for sale OR purchase and 2 months rental in case of leave & license / lease transactions. Govt. taxes are applicable at actual.



# MahaRERA Act 2016 Implications

*Maha RERA Reg. No. is "A52100012565"*



1. In MahaRERA related transactions all the communications, proposal information and documentations are bound in Accordance to Maharashtra Real Estate Regulatory Act 2016.
2. Clients are requested to provide true information of their properties in accordance to MahaRERA Act 2016, as it will enable us to present right information to the prospective parties.
3. Clients are requested to sign and acknowledge all transactions related documents presented by Korporate Solutions, failing to which shall be assumed to be signed and accepted.
4. Korporate Solutions, holds NO responsibility of any kind in case of any false or misled information provided by the clients / property owners.
5. It is always advisable to all the clients to conduct their own independent due-diligence before making final decision.
6. Any legal matters are subject to Pune Jurisdiction Only.

Thank you for giving your precious time to go through our profile, we look forward to work with you to explore more business opportunities.



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*Real Estate Leasing & Investment Advisory Firm*  
**MahaRERA Reg. No.A52100012565**

Mr.Mayank Tiwari,  
Founder

M/s Korporate Solutions,

Office no.1, U-7, The Office Hub, 1<sup>st</sup> Floor, Runwal Platinum, Ram Nagar, Bavdhan, Pune – 411021 – Maharashtra.

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ASSOCIATION OF  
REALTORS - INDIA

